

Paris-Le Bourget, June 16, 2009

## 9M and Q3 2008/2009 sales (September-May 2009)

- **12.6% increase in sales at €1 676m for the first 9 months of 2008/2009 fiscal year, owing to a more favourable exchange rate and change in scope of consolidation.**
- **Reduction of past dues at the new Zodiac Services internal aftermarket organisation.**
- **Target of over 20% increase of full-year EBIT is maintained.**

**Zodiac Aerospace's sales increased by 12.6% at €1676m for the first nine months of its 2008/2009 fiscal year, and by 12.6% for Q3.** A more favourable exchange rate and the change in the scope of consolidation contributed to this growth by 7.9% each.

### Consolidated sales

| In € thousands          | Cumulated 9M sales |                  |                |                   | Q3              |                |                |                   |
|-------------------------|--------------------|------------------|----------------|-------------------|-----------------|----------------|----------------|-------------------|
|                         | 9M<br>2008/2009    | 9M<br>2007/2008  | Change*        | Organic<br>Growth | Q3<br>2008/09   | Q3 2007/08     | Change*        | Organic<br>Growth |
| Aerosafety & Technology | 366,278,           | 363,183          | +0.9%          | -3.2%             | 131,734,        | 119,808        | +10.0%         | +2.4%,            |
| Aircraft Systems        | 442,904,           | 403,721          | +9.7%          | +1.0%             | 147,280,        | 135,584        | +8.6%          | -3.4%,            |
| Cabin Interiors         | 866,877,,          | 722,255          | +20.0%,        | -5.5%,            | 289,664,        | 249,747        | +16.0%,        | -10.6%,           |
| <b>Total Group</b>      | <b>1,676,058,</b>  | <b>1,489,159</b> | <b>+12.6%,</b> | <b>-3.2%,</b>     | <b>568,677,</b> | <b>505,139</b> | <b>+12.6%,</b> | <b>-5.7%,</b>     |

\*Average €/€ exchange rate : 9Month 1.331 vs 1.49 / Q3 : 1.330 vs. 1.561

**Aerosafety & Technology segment**, regrouping the former Aerosafety segment and Technology segment, reports a 10% growth of its sales in Q3, catching up from H1 (-4,3%). Cumulative 9M sales are up 0.9%.

**Aircraft Systems** recorded significant growth of 9.7% in turnover for the 9 months and of 8.6% for the quarter. This segment benefits from a more favourable dollar/euro exchange rate.

**Cabin Interiors** segment benefited from the positive impact of the consolidation of companies acquired at the end of the 2007/2008 financial year (Driessen, TIA and Adder). Sales are up 20% for the 9 months and 16% for the quarter, despite a still difficult context for the commercial aircraft seating business.

### Other highlights of the quarter

- **Zodiac Services**: the launch on September 1, 2008 of a new internal organisation; Zodiac Services, intended to combine the after-sales services of all the Group's companies, experienced delivery delays in Q1 which began to be absorbed in Q2. The reduction of past dues continued in Q3. The target of operation returning to normal at the end of the FY is unchanged.

- **Continuation of restructuring measures:** as well as the closure of its Valencia (Spain) airbags production site, the closure of a site in Courtenay and of a site Singapore (production of seat actuators), announced H1, Zodiac Aerospace has decided to close one of its Water&Waste division plant, located in Rockford (IL, USA).

### **Outlook**

The improvement of performance of the Zodiac Services internal structure will continue in Q4. The Group also expects more streamlined organisation of deliveries for its seating business. On this basis, Zodiac Aerospace maintains its target for its current operating income for the fiscal year, which is likely to show a rise of at least 20% over that for 2007/2008, and maintains its target of a reduction of the working capital.

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*Next publication: September 16, 2009 (before stock market opening)  
Sales for Q4 and FY 2008/2009.*