

## Zodiac Aerospace strengthens its Cabin Interiors business Zodiac Aerospace has acquired Sell GMBH

Plaisir, Monday, October 4, 2010 - Zodiac Aerospace has finalized the closing of the acquisition of Sell GmbH ("Sell") from the Premium Aircraft Interiors Group ("PAIG"). This acquisition, which was announced on July 5, 2010, will reinforce Zodiac Aerospace worldwide leadership position in cabin interiors. Sell is a leading designer and manufacturer of premium aircraft galleys and galley insert equipment and provider of associated services for the global commercial aerospace industry. With Sell, Zodiac Aerospace will be able to propose a full and competitive range of products to airlines and aircraft manufacturers, and with this facility in Germany will move closer to its customer Airbus.

## Olivier Zarrouati, CEO of Zodiac Aerospace said:

"It's a pleasure to welcome Sell in the Zodiac Aerospace family. Combining the competencies of Sell within Galleys and Galley inserts altogether with Zodiac's competencies, will significantly enhance our Group's capabilities in the field of Cabin Interiors and our positioning, when our aerospace equipments cycle is starting to recover."

Based in Herborn, Germany, Sell employs 1250 people. Sell should be consolidated for 11 months on Zodiac Aerospace's FY2010/2011 accounts, generating more than €155m of additional revenues (based on a €/\$ rate of 1.30), with an operating margin being above the group's average<sup>1</sup>.

Zodiac Aerospace is a world leader in aerospace equipment and systems, intended for commercial, regional, and business aircrafts, as well as helicopters and space. Zodiac Aerospace has 19,000 employees worldwide and generated revenues of  $\in$  2.15 billion in 2009/2010, through its three business segments: Aerosafety & Technology, Aircraft Systems and Cabin Interiors.

Next events: Fiscal Year results November 23, 2010\*

\* before stock market opening

**ZODIAC AEROSPACE CONTACT** 

Pierre-Antony VASTRA

Tel: +33 (0)1 61 34 25 68

PierreAntony.Vastra@zodiacaerospace.com

61, rue Pierre Curie – BP1 78373 PLAISIR CEDEX MEDIA - IMAGE 7 CONTACTS

Grégoire LUCAS

Tel: +33(0) 1 53 70 74 94 / glucas@image7.fr

Flore LARGER

Tel: +33 (0) 1 53 70 74 91 /flarger@image7.fr

**ANALYSTS - KEIMA COMMUNICATION CONTACT** 

Emmanuel DOVERGNE

Tel: 01 56 43 44 63 / emmanuel.dovergne@keima.fr

<sup>&</sup>lt;sup>1</sup> Excluding IFRS 3 impact